





Pizza maru



GREENTEA WELLBEING DOUGH PIZZA with **HEALTHY INGREDIENTS**











History

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| Opened Singapore 2nd store Opened Singapore 2nd store Signed Master Franchise Agreement in Indonesia and Myanmar Opened HongKong 2nd store Was awarded Order of Industrial Service Merit by the President of Republic of Korea Won "The Brand of The Year Award" for nine consecutive years in 2010–2018 Won "Excellent Franchise" for eight consecutive years in 2011–2018 2017 2 Opened New York 2nd store Opened Chongqing 1nd store 12 Opened New York 2nd store Opened Chongqing 1nd store 12 Opened New York 1nd store Opened Singapore 1nd store 13 Opened New York 1nd store Opened Beijing 3nd store 2016 1 Opened New York 1nd store Opened Beijing 3nd store 2017 2 Won the Korean Franchise Award and industrial Park Chief Executive Award Won the Minister of Agriculture and Forestry Products Award 2014 3 Opened the first store in Beijing 11 Opened the first store in HongKong and the second store in Beijing Received an award from the Minister of Agriculture, Food and Rural Affairs Award 2013 8 Launched "Gol Steak", an iron-plate steak brand (third brand) 2012 5 The research center developed Pizza Maru products was officially certified by the government 2011 6 Launched "Gosomi Chicken", a take-away chicken brand (second brand) 2010 1 Increased dough-manufacturing factories (Secured production of dough for 20 million pizzas a year) 2008 5 Selected as a company using purely natural cheese through KBS 12 Won a prize as an excellent medium and small company 2008 7 Established a research center to develop dough and products 8 Built a factory to make dough and began production 8 Registered a patent for green tea wellbeing dough (patent registration no: 10-0866722) 12 Acquired ISO 9001, ISO 14001 certificates 2007 9 Established Food Zone 2008 9 Opened the first Pizza Maru Store, a take-away pizza store and began franchise business 2003 1 Operate the head store and 20 member stores of oak stove pizza <pizza namo=""></pizza> | | 1 | Opened Indonesia 1st store |
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CEO's Message

Hello, everybody! I am Lee Young-Jon, the CEO of Food Zone.

Food Zone removed a price bubble of pizzas through decreasing a huge amount of advertisement costs and unnecessary deliveries based on a surely differentiated item, 'patented green tea wellbeing dough.

In this way, the company launched a take-away pizza store to provide cheap and high-quality pizzas and currently is a leader of the nation's pizza franchise business with about 620 of member stores.

In addition, the research center of the company acquired a patent with 'a functional wellbeing pizza dough, a manufacturing method and pizza' after continuously conducting R&D for the first time in the pizza industry. This dough includes organic green tea, chlorella and 12 natural grains, like rye, black rice, Italian millet and sorghum.

As a result, the company has secured about 620 of member stores for seven years after its foundation and still tries to increase them. Moreover, those member stores have secured stable sales and established a role model of franchise business.

Based on such efforts, the company became to be recognized by the government and the industry and was selected as an 'excellent franchise' (for eight consecutive years in 2011-2018 by the Small and Medium Business Administration) in 'evaluation of franchise levels' executed by the Korean government. The company also won "the brand of the year award" (for nine consecutive years in 2010-2018, organized by the Korea Economic Daily and Consumers Council) through consumer votes and a survey and was recognized as the nation's best pizza brand. In 2014, the company raised its values by being selected as one of the nation's 100 largest franchise companies by Korean media companies.

The company began its expansion into overseas markets from 2013. It started to expand to Chinese market such as Beijing and Hong Kong, currently the company is making a big effort to expand to Southeast Asia market such as Singapore, Indonesia. Based on such success, the company has a plan to do business in various nations.

The company will make utmost efforts to develop high-quality products for consumers' health to be trusted by all consumers and partners. The company will make a contribution to the national health and social development.

I am asking you to join the rank of prosperity with me.

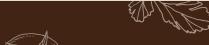
Thank you very much.

Pizzamaru CEO **Lee Young-Jon**

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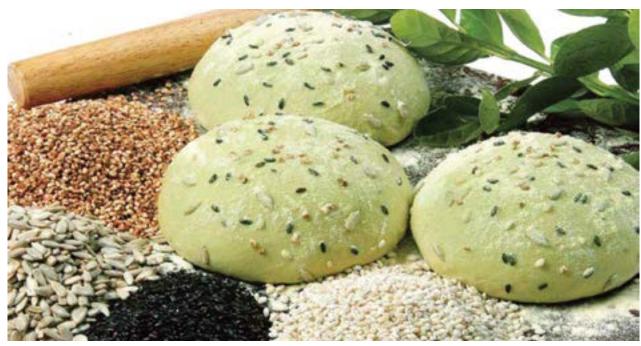
Strength of Pizza Maru

Excellent quality and taste

Patented green tea wellbeing dough: Patented Pizza Maru doughs made through ripening and fermenting green tea, chlorella and 12 natural grains in a low temperature have satisfied the taste and health. (Korea patent No. 10-0866772)









R&D

The Company has its own state-certicied researchcenter to develop products and repeatedly has conducted R&D in various fileds to develop new menus and doughs.

Accordingly, the company tries to properly cope with rapidly changing consumer tastes and to lead trends.















Overseas Expansion

Various menus

The company tries to raise its competitive power in overseas markets with various menus to satisfy demands of overseas consumers.

All members of the company integrated menus of pizza stores in Korea and those of the other food menus such as Korean style chicken or pasta developed and owned by the head office and applied them in foreign countries so that local consumers can enjoy diverse menus.

Successful overseas expansion

Pizza Maru already has advanced into Hong Kong and Singapore successfully operated stores.

Diverse networks to do business have been formed in those areas, so the company can easily do business and can improve the probability to succeed.

Pizza Maru isn't aimed at simply expanding partners and stores. The basic philosophy of Pizza Maru is to correctly understand that partners' success means its success and to help partners grow together as business partners.























Support System

Technology transfer

Skills to cook various menus : Pizza Maru, a company that has been recognized by fastidious Korean consumers, transfers its cooking skills to maintain equal quality of products in all stores.

Supply food materials and transfer skills: Pizza Maru supplies food materials, such as doughs, sauces and cheeses, affecting taste of products or supports manufacturing skills, like know-how to ripen doughs.





Cooking education in China

Education

The company provides education about all matters necessary for franchise business, such as operation of franchises, preparation to open stores, employment of workers, customer service and management of instruments and equipments through manuals and training in Korea and foreign nations.



(주) Food Zone CEO's education in China



Service education in New York















R&D Center



Technological development (R&D)

Through the research center of the main office, the company continuously supports development of doughs and menus for local consumers.



Facilities to Produce Dough

Food Zone produces dough for about 20 million pizzas a year with its production facilities and distributes them.









Factory interior photo

Factory interior photo

















Introduction to shops ?

Introduction of Pizza Maru Stores

Take-away type

For the concept of Pizza Maru interior design, red and green of wellbeing materials, including green tea, chlorella and tomatoes, are used as main colors. Pizza Maru stores provide healthy food and places where people can enjoy themselves comfortably.

























Overseas Stores

Overseas stores

Pizza Maru stores in foreign countries provide various design from large stores of about 150m² and small ones of shopping mall food courts. Consumers visiting Pizza Maru stores can enjoy food items comfortably through casual and simple interior design.



















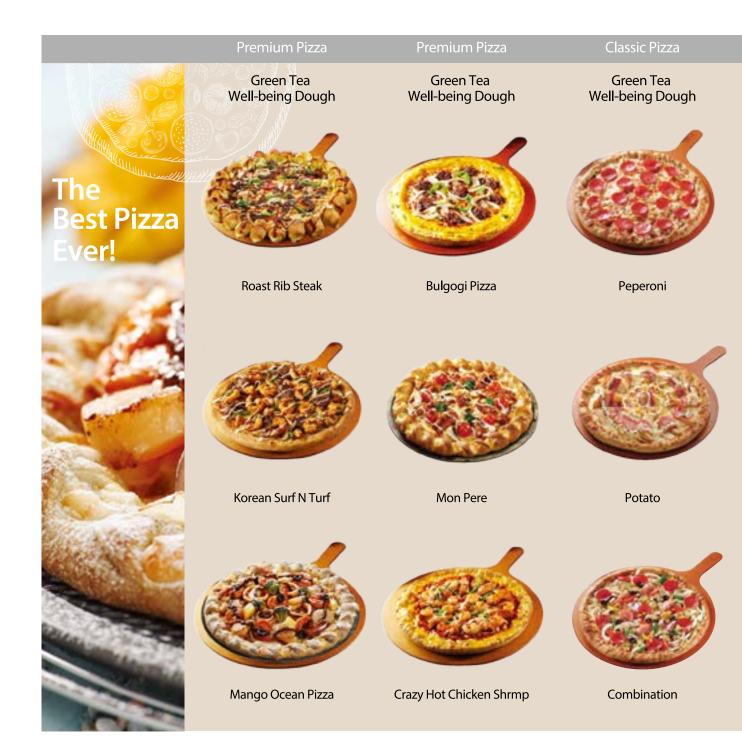








Menu of Pizza Maru







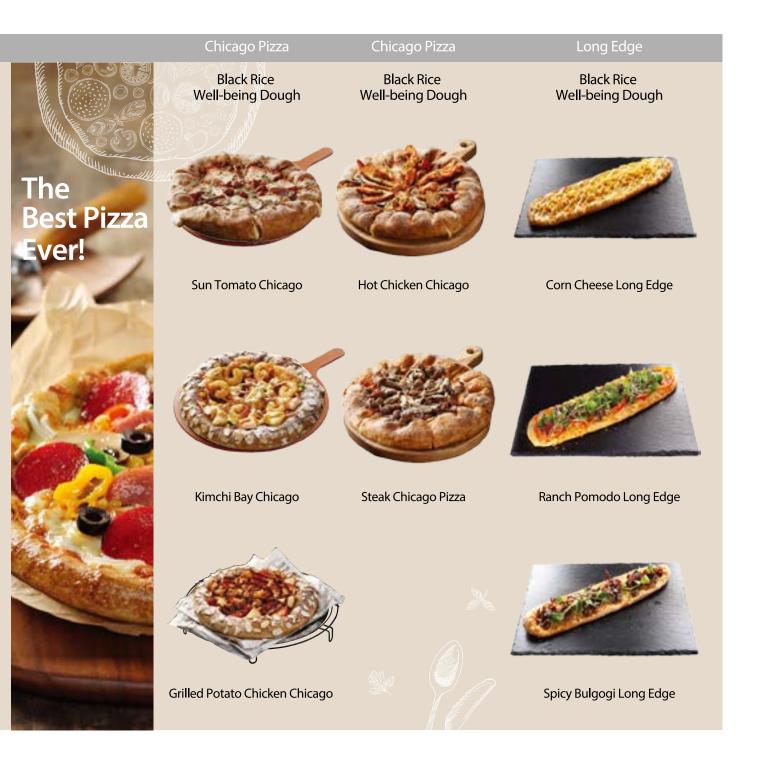




















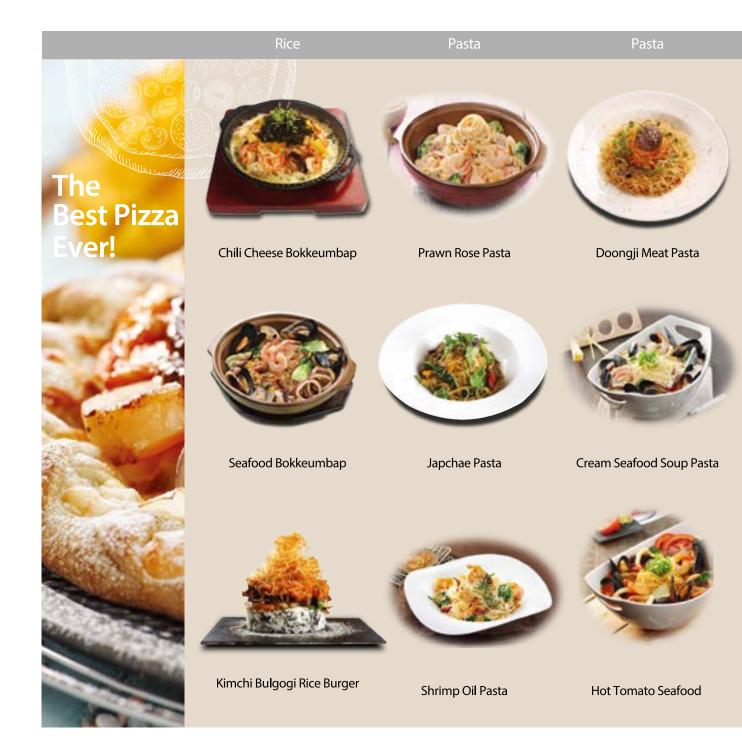








Menu of Pizza Maru







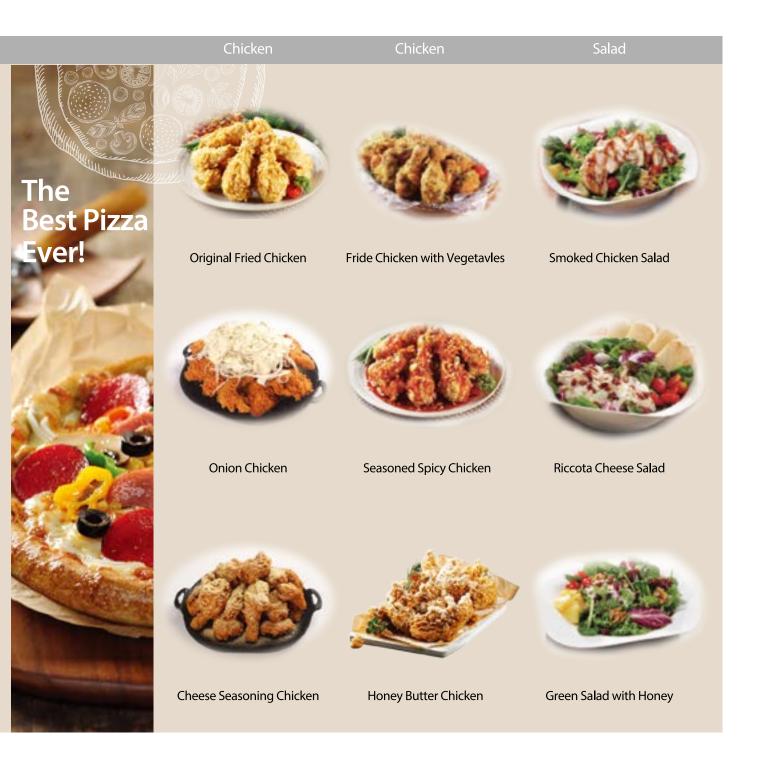


























Certificates and Prizes

Certification and Prize-Winning Record

Recognized for its reliable management, Food Zone was selected as an "excellent franchise business" by the Small and Medium Business Administration for **eight consecutive years** (2011~2018) and won the "consumer brand prize" granted by Customers Council for **nine consecutive years** (2010~2018). Also the company was awarded Order of Industrial Service Merit by the President of Republic of Korea.

Like this, the company has been steadily trusted by consumers. In addition, the company was recognized by the nation's media outlets for its excellent corporate values through being selected as one of "the nation's 100 largest franchise businesses" for two consecutive years from 2014.





















Marketing ⁷

Event, Marketing, Promotion

Marketing and social contribution activities

Pizza Maru has been advertising the brand in K-Drama from 2018. And it's the new marketing method of Pizza Maru. It's expected to get recognized much more from young customers by exposed to famous K-drama.

Pizza Maru also has been participating in social contribution program since 2011. Pizza Maru will keep social responsibility and roles of a company to contribute corporate profits to the society through steadily developing social contribution projects.











HongKong 1st. Shop 1302, 131F, Hysan place 500 Hennessy Road Causeway Bay

HongKong 2nd. Shop 408. 4/F Mira Place 1, 132 Nathan Road, Tsim Sha Tsai, Kowloon, Hong Kong

Singapore 1st. 930 Yishun Avenue 2#B1-192/193 Singapore

Singapore 2nd. Bugis+, 201 Victoria St, #04-03/04, Singapore

Singapore 3rd. 78 Airport Boulevard, #04-222, Jewel Changi Airport (S) 819666

New York 1st. 156-16 Northern Blvd Flushing, NY 11354 Flushing, Murray Hill

Indonesia 1st. Grand Indonesia - East Mall Lv 3A, Unit GD1/01-02 Jl. MH Thamrin no 1, Jakarta Pusat, Indonesia

Myanmar 1st. Unit 302E, 3rd floor, Myanmar Plaza. 192 Kabar Aye Pagoda Road, Bahan Township, Yangon, Myanmar

Chongqing 1st. Beichengtianjie B1-38 Jiangbei District Chongqing City





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